

# **University of South Alabama Mitchell College of Business**

## **Distinguished Professor of Real Estate**

### **Position Summary:**

The Mitchell College of Business at the University of South Alabama invites applications for a non-tenure track, twelve month Distinguished Professor of Real Estate beginning August 15, 2025. The Distinguished Professor will be responsible for the strategic leadership, operational management, and external engagement efforts of the Real Estate major. This individual will serve as a key liaison between the university, real estate industry professionals, alumni, students, and faculty, ensuring that the Real Estate major is a regionally recognized hub for research, education, and professional development in the field of real estate.

### **Key Responsibilities:**

#### **Strategic Leadership & Management**

- Develop and execute a strategic plan for the major in alignment with the mission and goals of the Mitchell College of Business.
- Lead fundraising initiatives, including donor cultivation, grant writing, and corporate sponsorships.

#### **Academic & Program Development**

- Collaborate with faculty to develop and support real estate curriculum, including undergraduate and graduate courses, certificates, and experiential learning opportunities.
- Support student recruitment and engagement in real estate-related research and teaching.

#### **Industry Engagement & Outreach**

- Build and maintain relationships with real estate professionals, organizations, and alumni to enhance the College's visibility and impact.

- Organize conferences, guest speaker events, networking receptions, and industry panels.
- Develop and manage advisory boards and partnerships with industry stakeholders.

### **Student Engagement & Career Development**

- Foster experiential learning and career opportunities for students, including internships, mentorship programs, case competitions, and job placement.
- Serve as a resource and advisor for students interested in careers in real estate.

### **Required Qualifications:**

- Ph.D. or terminal degree in a relevant field.
- Extensive experience in the real estate industry, academia, or a related field.
- Demonstrated leadership and organizational management experience.
- Strong communication and relationship-building skills with internal and external stakeholders.

### **Preferred Qualifications:**

- Experience in higher education administration or academic program development.
- Track record of fundraising, donor relations, and/or grant acquisition.
- Knowledge of current trends, challenges, and opportunities in the real estate industry.

### **Application Instructions:**

Applicants should submit:

- A cover letter addressing qualifications and interest in the position
- Curriculum vitae or resume
- Contact information for three professional references to

Gloria Poche  
Assistant to the Associate Dean  
Mitchell College of Business  
5811 USA Drive  
gpoche@southalabama.edu

Review of applications will begin immediately and continue until the position is filled.  
Official transcripts and three letters of reference (on letterhead with signatures) are  
required prior to appointment.