

# Economics & Finance (BSBA) - Real Estate Concentration

## Degree Requirements

---

### General Education Requirements (59 Hours)

---

A.3 hours: EH 101

B.3 hours: EH 102

### Area II - Humanities & Fine Arts (4 Courses, 12 Hours)

A. 3 hours from: EH 215, EH 216, EH 225, EH 226, EH 235, EH 236

B. 3 hours from: ARH 100, ARH 103, ARH 123, ARS 101, DRA 110, MUL 101

C. 6 hours from: AFR 101, ARH 100, ARH 103, ARH 123, ARH 203, ARS 101, CLA 110, CA 110, DRA 110, EH 215, EH 216, EH 225, EH 226, EH 235, EH 236, LG 101, LG 102, LG 111, LG 112, LG 121, LG 122, LG 131, LG 132, LG 141, LG 142, LG 151, LG 152, LG 153, LG 171, LG 172, LG 173, LG 201, LG 202, LG 211, LG 212, LG 213, LG 221, LG 222, LG 231, LG 232, LG 234, LG 241, LG 242, LG 251, LG 252, LG 271, LG 272, LG 273, LGS 101, LGS 102, LGS 106, LGS 107, LGS 110, LGS 111, LGS 171, LGS 172, LGS 201, LGS 202, LGS 206, LGS 207, LGS 210, LGS 211, MUL 101, PHL 110, PHL 120, PHL 121, PHL 131, PHL 231, PHL 240, REL 100, REL 200, REL 201

### Area III – Natural Sciences & Mathematics (3 Courses & Labs, 11-14 Hours)

A. 3-4 hours from: MA 120, MA 125

B. 8-10 hours from: AN 121 & AN 121L, BLY 101 & BLY 101L or BLY 121 & BLY 121L, BLY 102 & BLY 102L or BLY 122 & BLY 122L, CH 101 & CH 101L, CH 103 & CH 103L, CH 131 & CH 131L, CH 132 & CH 132L, GEO 101 & GEO 101L, GEO 102 & GEO 102L, GY 111 & GY 111L, GY 112 & GY 112L, MAS 134 & MAS 134L, PH 101 & PH 101L, PH 104 & PH 104L, PH 114 & PH 114L, PH 115 & PH 115L, PH 201 & PH 201L, PH 202 & PH 202L

### Area IV – History, Social & Behavioral Sciences (4 Courses, 12 Hours)

A. 3 hours from: HY 101, HY 102, HY 135, HY 136

B. 3 hours from: AN 100, AN 101, CA 100, CA 211, CJ 105, GEO 114, GEO 115, GS 101, HY 101, HY 102, HY 135, HY 136, IS 100, IST 201, NAS 101, PSC 130, PSY 120, PSY 250, SY 109, SY 112

C. 6 hours: ECO 215, ECO 216

### Area V – 200-Level Business Core (18 Hours)

A. 6 hours: ACC 211, ACC 212

B. 6 hours: BUS 245, BUS 255

C. 3 hours: BUS 265

D. 3 hours: CIS 250

---

Students must complete a 6 credit hour sequence either in literature (Area II – EH 215 & EH 216, EH 225 & EH 226, or EH 235 & EH 236) or history (Area IV – HY 101 & HY 102 or HY 135 & HY 136)

### Major Requirements (63 Hours)

---

#### Freshman Core (1 Course, 3 Hours)

A. 3 hours: BUS 150 or Transfer Student Elective for students transferring into the College with more than 45 hours. Students transferring with 45-60 hours are highly encouraged to take BUS 150.

#### Upper Division Business Core (6 Courses, 18 Hours)

A. 3 hours from: ECO 453

B. 15 hours: FIN 315, MGT 300, MGT 305 (W), MGT 325, MKT 320

### Experiential Learning (2-4 Courses, 6 Hours)

A. 3 hours from: BUS 101, BUS 201, BUS 301, BUS 302

B. 3 hours from: ACC 496, ECO 496, FIN 496, MGT 496, MKT 496

### Real Estate Concentration (9 Courses, 27 Hours)

A. 18 hours: ECO 315, FIN 344, FIN 444 (W), FIN 446, FIN 448

B. 3 hours from: FIN 343 or ECO 340

C. 6 hours from: ECO 372, FIN 345, FIN 350, FIN 420, MGT 347, MKT 381

### Business Electives (2 Courses, 6 Hours)

A. 6 hours from: 300-494 Electives from ACC, ECO, FIN, MGT, MKT

### Business Policy Capstone (2 Courses 3 Hours)

A. 3 hours: MGT 485 (W), MGT 486

### Minor Requirements (0 Or 18-24 Hours)

A minor is not required for this degree program

#### Notes:

\*Transfer credit will only be awarded for courses in the Real Estate Concentration if the course was taken at an AACSB accredited institution.

\*\*Only one internship may be counted towards a business degree. Internship courses may only be used to fulfill the Experiential Learning requirement and may not be used as business electives or to fulfill any other degree requirement.

## Graduation Plan

### Economics And Finance (BSBA): Real Estate Concentration (122 Total Hours)

#### First Year - Fall Semester

Course ID	Course Description	Hours
EH 101	English Composition I	3
BUS 150	Introduction to Business	3
MA 120 or MA 125	Calculus	3 or 4
Fine Arts	**Area II	3
History	**Area IV	3
BUS 101	Professional Experience	1

---

Total Hours	16 or 17
-------------	-------------

---

**First Year - Spring Semester**

Course ID	Course Description	Hours
EH 102	English Composition II	3
ECO 215	Principles of Microeconomics	3
CIS 250	Advanced Computer Applications	3
Humanities or Fine Art	**Area II	3
Natural Science + Lab	**Area III	4
Total Hours		16

---

**Second Year - Fall Semester**

Course ID	Course Description	Hours
ACC 211	Principles of Accounting I/Financial Accounting	3
BUS 245	Data Analytics I	3
ECO 216	Principles of Macroeconomics	3
Literature	**Area II	3
Natural Science + Lab	**Area III	4
Total Hours		16

---

**Second Year - Spring Semester**

Course ID	Course Description	Hours
ACC 212	Principles of Accounting II/Managerial Accounting	3
BUS 255	Data Analytics II	3
BUS 265	Legal Environment of Business I	3
BUS 201	Professional Experience II	1
2nd Literature OR 2nd History	****Area II or IV	3
FIN 344	Real Estate	3
FIN 346	Alabama Real Estate Law and Regulations (suggested)	(1)
Total Hours		16 (17)

---

**Third Year - Fall Semester**

Course ID	Course Description	Hours
MGT 300	Principles of Management	3
MGT 305	Organizational Communication	3
BUS 301	Professional Experience III	1
MKT 320	Principles of Marketing	3
GEN ED	***Area II or IV	3
FIN 315	Business Finance	3
Total Hours		16

**Third Year - Spring Semester**

Course ID	Course Description	Hours
Real Estate Elective #1	Choose from ECO 372, FIN 345, FIN 350, FIN 420, MGT 347, MKT 381	3
FIN 444	Real Estate Valuation (W)	3
Business Elective #1	Anything in MCOB at the 300 or 400 level not used to fulfill another requirement except internship courses	
MGT 325	Operations Management	3
ECO 453	Introduction to Econometrics	3
Total Hours		15

**Fourth Year - Fall Semester**

Course ID	Course Description	Hours
ECO 315	Intermediate Microeconomics	3
FIN 343	Money Markets and Institutions	3
FIN 448	Real Estate Law	3
FIN 446	Real Estate Finance and Investments	3
FIN 496	Internship	3
Total Hours		15

**Fourth Year - Spring Semester**

Course ID	Course Description	Hours
Real Estate Elective #2	Choose from ECO 372, FIN 345, FIN 350, FIN 420, MGT 347, MKT 381	3

Real Estate Elective #3	Choose from ECO 372, FIN 345, FIN 350, FIN 420, MGT 347, MKT 381	3
Business Elective #2	Anything in MCOB at the 300 or 400 level not used to fulfill another requirement except internship courses	3
MGT 486	Undergraduate Comp Exam	0
Total Hours		12

### Notes

\*Recommended Course

\*\*See Degree Requirements for options

\*\*\*All students must complete either a literature or a history sequence

\*\*\*\*If opted for Literature sequence, need Area IV; if opted for History sequence, need Area II

## Department Information

<b>Department of Economics, Finance and Real Estate</b>	<b>(251) 460-7171</b>
Chair	Huubinh Le
Professors	Hunsader, Swofford, Wood
Associate Professor	Affuso, Cummings, Huang, Le, Pennywell
Assistant Professors	Harper, Istiak, Lawrey, Jain

[Department of Economics, Finance and Real Estate website](https://www.southalabama.edu/colleges/mcob/economic_and_finance)  
[https://www.southalabama.edu/colleges/mcob/economic\\_and\\_finance](https://www.southalabama.edu/colleges/mcob/economic_and_finance)

The Economics and Finance major is designed to prepare students for managerial positions in business and government. Three concentrations are available within the Economics/Finance major: Economics, Finance, and Real Estate. All Economics/Finance majors are required to take the following two courses and choose one concentration area:

- ECO 315
- FIN 343 or ECO 340

### The Economics Concentration

The Economics program is designed to prepare students for professional careers in managerial positions, government, administration, education, and others. Positions in business economics and graduate study require knowledge of economics and the application of economic tools to analyze problems for decision-making.

### The Finance Concentration

The Finance program is designed to provide an understanding of the various areas and principles of finance. Students will develop a body of specialized knowledge and analytical techniques that are used in the acquisition, allocation and management of financial resources. Finance careers are typically in industry and commercial businesses, public utilities and government agencies, banks, insurance companies, brokerage houses, investment companies and other financial institutions. The finance degree is appropriate for students who plan a career in corporate finance, financial planning, investment planning and research, or insurance.

## **The Real Estate Concentration**

---

The Real Estate program is designed to educate and prepare students for the myriad of professional careers available in residential, commercial, and related real estate industries. Students will develop the specialized quantitative and qualitative skills necessary to elevate their knowledge of real estate as an asset class and investment vehicle. Studying real estate will better prepare students for the unique demands and complex risks associated with real estate practice and investment. Additionally, exposure to active real estate professionals through coursework and internships will provide students the opportunity to begin building a professional network that will add value to their education and enhance their career prospects upon graduation.